

# 2019 TORCH FALL CONFERENCE & TRADE SHOW

## TRADE SHOW RESOURCE GUIDE



SEPTEMBER 10-12  
HYATT LOST PINES RESORT

# FALL CONFERENCE FLOOR PLAN

FOOD/BAR/TABLE PLACEMENT WILL BE MOVED THROUGHOUT THE HALL DURING CONFERENCE.

## PREMIER BOOTHS

## ELITE IN GRAY AREA

ENTRANCE

ENTRANCE



# FALL CONFERENCE SPONSORS AND EXHIBITORS

VENDOR .....	BOOTH .....
3M M*Modal.....	95
*Access Physicians .....	28
ACS.....	75
*Advanced Imaging Management, LLC.....	45
AirMed.....	89
Allevant.....	90
*Alliant Purchasing, LLC .....	80
American Heart Association .....	18
Avera eCARE.....	99
*BKD CPAs & Advisors.....	65
CaptureRx .....	85
Carr, Riggs & Ingram, LLC .....	88
Cerner Corporation.....	52
Childers Architect, Inc.....	66
CieloStar, Inc.....	5
CME Corp .....	100
Colonial Life.....	94
Computer Transition Services, Inc.....	82
Concord Medical Group .....	24
*CoNexus Healthcare Workforce Solutions .....	76
Continuum Health Technologies.....	70
Eagle Telemedicine .....	72
e-InnoSec .....	34
*EMEX, LLC .....	83
Envision Physician Services .....	26
EqualizeRCM Services.....	92
Evident.....	61
FirstChoice Cooperative .....	36
Fresenius-Kabi.....	63
Germblast .....	6
Gordian .....	62
HASA Health Information Exchange.....	55
Health.edu – Texas Tech University HSC .....	84
Healthcare Coding/Consulting Services .....	54
Healthcare Design & Construction, LLC .....	96
*Healthcare Resource Group .....	17
*HealthSure, a TORCH Insurance Program .....	41
Hilltop Securities.....	97
*Hunter Pharmacy Services, Inc.....	43
Intalere .....	77
Lott Brothers Construction Company.....	32
LTCM .....	48
Luby's Culinary Services .....	81
LV Free Enterprises, LLC.....	8

VENDOR .....	BOOTH .....
Mandry Technology Solutions.....	16
MedAssist.....	87
MEDHOST of Tennessee, Inc.....	64
*Merritt Hawkins.....	49
MHSC Energy .....	33
*MileStone Healthcare.....	59
Net Revenue .....	57
Nuance .....	101
O'Connell Robertson.....	25
Organizational Intelligence, LLC.....	47
PracticeMatch.....	56
Premier Shockwave .....	79
re solution .....	44
Revenue Simplified.....	12
RevSpring, Inc.....	27
Robins & Morton .....	13
Roshal Imaging Services.....	10
RSRH Consulting, LLC .....	35
Rural Physicians Group .....	98
Shimadzu Medical System USA .....	23
Shriners Hospital for Children/Galveston .....	93
Sirius Computer Solutions .....	67
Smrtdo Medical Billing .....	58
SOLMA Revenue Cycle Management.....	3
*Southwest Medical Associates, Inc. ....	60
Tech Knowledge Associates.....	73
TeleQuality Communications .....	86
Terminal B .....	30
Texas Hospital Insurance Exchange.....	78
Texas Medical Alliance.....	50
*THA Retirement Plan .....	38
The Inline Group .....	46
The Korte Company .....	71
The Medicus Firm .....	39
TMF Health Quality Institute .....	53
TORCH Management Services, Inc.....	42
TruBridge.....	19
T-System, Inc.....	74
*UBEO Business Services .....	40
Value Institute for Health & Care at UT Austin .....	68
*Voice Products, Inc.....	37
West-Com Nurse Call Systems .....	20
*Wilco Data .....	22
XFERALL.....	21

\* – ENDORSED PARTNERS

GAME CARD SPONSORS IN BLUE – VISIT THESE COMPANIES WITH YOUR GAME CARD TO EARN PRIZES!



**Advanced Imaging Management**

**Developing Resources for the Diagnostic World**

**SPECIALIZING IN  
MAGNETIC RESONANCE IMAGING  
(MRI)**



**MOBILE, MODULAR, & FIXED SITE SOLUTIONS  
CURRENTLY EXPANDING MOBILE MRI UNITS IN TEXAS**

**[WWW.AIMRADIOLOGY.NET](http://WWW.AIMRADIOLOGY.NET)**

**832.296.9361**





*Proud to be  
Your TMSI Endorsed  
Group Purchasing  
Organization*



PREMIER

**800-487-4274 • 817-532-3027**  
*[rpollan@alliantpurchasing.com](mailto:rpollan@alliantpurchasing.com)*



**TMSI  
ENDORSED  
PARTNER**



## Visit the Avera eCARE® team at booth #99

Don't miss out! eCARE leaders are presenting at TORCH:

### **Teamwork in Telehealth and Impacts of HB 871 on Rural Hospitals**

Wednesday, Sept. 11 | 9 a.m.

Presenters: John Parks, Director of Business Development;  
and Kelly Rhone, MD, Medical Director – Outreach and Innovation

*Discover the possibilities at [AveraeCARE.org](http://AveraeCARE.org)*

**Avera eCARE®** | **Visionaries in Virtual Health**

Emergency | Specialty Clinic | ICU | Behavioral Health | Pharmacy | Senior Care | Correctional Health | School Health | Hospitalist





## Dedicated to Providing Quality Equipment, Logistics & Services to the Healthcare Industry



STOP BY  
**BOOTH #100**  
TO MEET CME CORP  
AND GET A FREE  
EXERGEN FOREHEAD  
THERMOMETER!

[cmecorp.com](http://cmecorp.com) [cmecorp.com](http://cmecorp.com) [cmecorp.com](http://cmecorp.com) [cmecorp.com](http://cmecorp.com) [cmecorp.com](http://cmecorp.com) [cmecorp.com](http://cmecorp.com)



Access to Over One Million Products  
From Over 1400+ Manufacturers



Nationwide Logistics Services



Warehousing, Assembly & Installation



Expanded Technical Biomedical Services



Full Service Healthcare Equipment Disposition Solutions



Specialize in Working with Equipment Planners  
on Healthcare Projects Nationwide



*To learn more about CME Corp please contact:*

North/West Texas

Debbie Roark-Mires, Account Manager

C: 817.269.4219 | [droarkmires@cmecorp.com](mailto:droarkmires@cmecorp.com)

South/Central Texas

Shannon Murphy | Account Manager

C: 469.867.8046 | [smurphy@cmecorp.com](mailto:smurphy@cmecorp.com)

# PREMIER RURAL EMERGENCY DEPARTMENT AND HOSPITALIST STAFFING SOLUTIONS

---

*We're experts at helping rural Texas hospitals find solutions to their toughest provider staffing and management challenges*

**Concord Medical Group's** emergency department and hospitalist staffing solutions add value across the board. Physician-owned and operated, we make it easy for our providers to focus on patient care. Choose Concord, because there is no substitute for patient satisfaction.

For more info, contact:

888-264-0330

[www.concordmedicalgroup.com](http://www.concordmedicalgroup.com)





# Giving **RURAL** **HEALTHCARE** the attention it deserves.

## Visit us at booth #76

CoNexus delivers comprehensive workforce solutions or Rural Healthcare providers by stabilizing their clinical staffing needs while simultaneously building long-term staffing strategies at improving overall recruitment, retention, and morale of permanent staff.

We're looking forward to connecting with you at the **2019 TORCH Annual Conference and Trade Show** and share with you what makes CoNexus different.

**conexussolutions.com**

**coNexus**   
Healthcare Workforce Solutions





# DISCOVERY

## Healthcare Consulting Group

**WE ARE A SPECIALIZED, MORE PERSONAL  
FIRM OFFERING CUSTOMIZABLE SERVICES  
TO HEALTHCARE COMMUNITIES.**

- Bad Debts
- DSH
- Geographic Reclassification
- Area Wage Index
- GME/IME
- Transplant Reimbursement
- State Payment
- New Providers & Hospitals
- Joint Ventures
- Rural Hospitals & Clinics

### **Dallas Office**

*972.312.9102  
909 18TH STREET,  
PLANO, TX 75074*

### **Lubbock Office**

*806.776.0600  
2950 50TH STREET,  
LUBBOCK, TX 79413*

### **Waco Office**

*254.757.2448  
400 AUSTIN AVE, STE 1001,  
WACO, TX 76701*

**[www.dhcg.com](http://www.dhcg.com)**

DHCG is not licensed by the Texas State Board of Public Accountancy as a CPA Firm



# THE EHR THAT TRANSFORMS COMMUNITY HEALTHCARE



You deserve a powerful EHR that's built to deliver  
what your community hospital needs today, and  
well into the future.

---

Stop by **booth #61** at the TORCH Fall Conference  
and see for yourself how Evident can become a long-term  
solution for your organization.

# Control Costs, Save Time and Begin Work Faster

ezIQC® is a fast and flexible way to procure renovation, repair and construction services.



**Expedite procurement through cooperative purchasing networks**



**Begin work faster with readily available, awarded contractors**



**Enhance transparency and control through preset prices**



**Eliminate the need to bid each project separately**

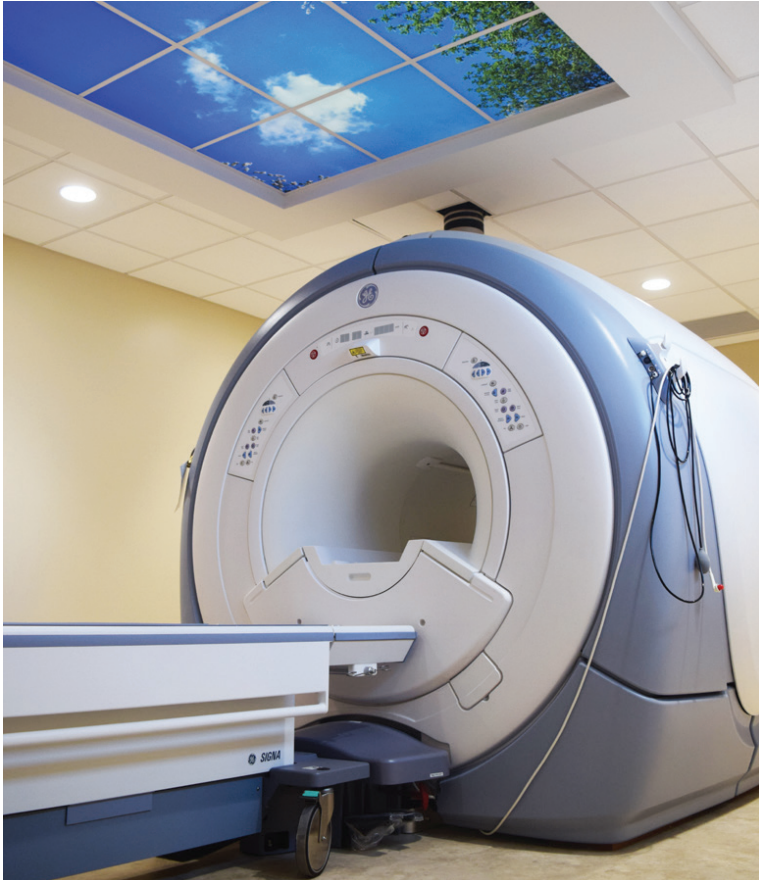


**Issue POs in days**

**Visit us at Booth #62 or contact John Ernst at [j.ernst@gordian.com](mailto:j.ernst@gordian.com) to learn more**







***Building better healthcare spaces***  
through communication, collaboration, and efficiency

4512 Englewood Avenue, Lubbock, TX 79414  
P 806.722.0450



# You never have to go it alone



## ATTEND!

**DON'T GO IT ALONE: DIRECT CONTRACTING AND  
CUSTOM NETWORKS CHANGE THE GAME**

**WEDNESDAY, SEPTEMBER 11<sup>TH</sup> 11 AM**

The benefits are many.  
The results are significant.  
There is strength in numbers!



**TORCH**  
INSURANCE PROGRAM

managed by  
**HEALTHSURE**

888.665.1539

[www.torchinsuranceprogram.com](http://www.torchinsuranceprogram.com)



# ADVANCING TEXAS HEALTHCARE

*For more information, contact:*

***Chris Janning, Managing Director***  
214.953.4042

***Lindsay Evans, Director***  
817.348.5868

***Ester Flores, Director***  
214.953.8863

*Offering quality healthcare to Texans should be your main mission. Yet, the pressure to reduce costs, process payments, and retain your workforce can make you lose focus. Our team of financial professionals can help you structure and implement innovative financing programs and solutions, so you can concentrate on what matters most: your patients. Services include:*

Strategic financial and capital planning

Credit and debt analysis

Bond fund & fixed income investment advisory

Strategic merger, acquisition, and joint-venture advisory

**Advance healthcare in your community.**

**HilltopSecurities**   
A Hilltop Holdings Company



# HUNTER PHARMACY SERVICES

## YOUR INNOVATIVE PROVIDER FOR PHARMACY SERVICES

**H**unter Pharmacy Services is a privately held hospital pharmacy management company. Our management agreements emphasize cost containment through clinical expertise and sound operational practices. Our management team is tenured in the start up, development, and operation of hospital pharmacies to meet state and federal regulations.

---

### PHARMACY MANAGEMENT

- **STAFFING** - Work with us to determine the staffing requirements of your facility. You decide if the hospital or HPS will employ the staff. A clinical pharmacist is always available for consults by phone and for projects as needed.
- **POLICIES & PROCEDURES** - HPS will provide a current, operationally applicable P&P Manual.
- **COST MANAGEMENT** - HPS will implement cost management programs to provide cost effective medication therapy resulting in optimal patient outcomes.
- **TECHNOLOGY** - HPS is experienced with the implementation and maintenance of Hospital Information Systems, Automated Dispensers, and Bedside Barcode Scanning.
- **REGULATORY AGENCY COMPLIANCE** - HPS will review all pharmacy operations to ensure TSBP regulations, CMS interpretive guidelines, and patient safety initiatives are met and maintained.
- **340B** - HPS can help implement and manage your 340B Program.

### REMOTE SERVICES

- **RePAS** - Combines traditional remote order processing with audiovisual communication and digital image verification of medications dispensed. This is a cost effective, real-time solution for pharmacist oversight that meets TSBP requirements while maintaining the highest standards of service and safety.
- **ROE/ROV** - Remote order processing can be used to achieve compliance with regulatory agencies or enhance existing service for increased timeliness of pharmacist oversight.
- **PATIENT COUNSELING** - Patients are contacted by a pharmacist after hospital discharge to discuss their conditions and medication therapy. After the counseling session the pharmacist contacts the patient's physician to alert him of any problems. This process ensures patients are utilizing their medications correctly and reduces hospital readmissions.
- **MEDICATION RECONCILIATION** - Assistance with home medication data entry review and review of admission & discharge medication reconciliation.



3420 Executive Center Drive, Ste 100  
Austin, Texas 78731  
800.707.8799  
[www.hunterpharmacy.com](http://www.hunterpharmacy.com)



INTALERE®

ELEVATING THE HEALTH OF HEALTHCARE

PROUD SPONSOR OF THE  
TORCH ANNUAL CONFERENCE AND TRADESHOW

Designing tailored, smart solutions  
that deliver optimal cost, quality  
and clinical outcomes.

At Intalere our services go beyond a GPO to  
your entire spend. From supply chain management to  
consulting, we listen and work with you to build solutions  
specific to the needs of your office or clinic.

Visit us at **Intalere.com** or contact Jerry Levenson at  
[jerry.levenson@intalere.com](mailto:jerry.levenson@intalere.com) or 877-711-5700 ext. 8029  
to learn about our vast array of offerings.



## NOURISHING EXCELLENCE IN HEALTHCARE

Our mission is to redefine the contract food service industry by integrating the Luby's tradition of tasty, healthy-for-you menus with customized solutions crafted to meet the specific needs of our partners. Our passion for food and service has extended into creating wellness and innovation with the same Luby's fresh food that generations of Texans have grown up eating. We have over 70 years of experience in the food service industry with over 200 restaurants and accounts. We are dedicated to being the absolute best at everything we do and ensuring that our patients are the most important priority in regard to safety measures, audits and regulatory compliance. We ensure exceptional culinary services for healthcare, from catering events for conferences to the cafe. Our quality customer service and experience will improve morale and increase satisfaction scores in your facility.

For more information, contact:  
Felicia Provada  
713-329-6853  
[felicia.n.provada@lubys.com](mailto:felicia.n.provada@lubys.com)  
[www.lubyscs.com](http://www.lubyscs.com)





# Comprehensive Remote Patient Monitoring Solutions

Specifically Designed for Today's Rural Health Care Challenges



Expand the reach of health care services to improve outcomes and save money. Our MRG Care 360 solution provides greater patient engagement and compliance and delivers proven results.

Please visit us at our booth or contact:

**Bob Lange**

📞 (972) 489-2381



**MRG**  
Medical

[www.MRGMedical.com](http://www.MRGMedical.com)



# Your post-acute partner

- Inpatient Rehabilitation
- Inpatient Psychiatry
- Senior Behavioral Health
- Skilled Nursing
- Swing Beds
- LTAC
- Therapy
- Home Health
- Hospice
- Staffing
- Outpatient Services



***MileStone's expertise  
spans the entire  
post-acute care  
continuum!***

**800-926-2388**  
**[www.milestonehealth.com](http://www.milestonehealth.com)**







# The power of you. Multiplied.



## Imagine reducing documentation time by 45%

Everything you do becomes exponentially more efficient with Nuance as your trusted partner. Find out how our solutions eliminate 100 million clicks per day, cut retrospective queries by 40% and capture 20% more relevant clinical content.

**Visit us in booth #101 to learn more.**



© 2019 Nuance Communications, Inc. All rights reserved. Nuance and the Nuance logo are trademarks and/or registered trademarks of Nuance Communications, Inc., and/or its subsidiaries in the United States and/or other countries. All other trademarks are properties of their respective owners.



PREMIER SHOCKWAVE

# dermaPACE<sup>®</sup> System

FDA CLEARED TO TREAT DIABETIC FOOT ULCERS

**VISIT BOOTH 79**







## **“Financial Health for Rural, Community, and Critical Access Hospitals”**

A photograph of a rural landscape. A paved road curves through green fields and rolling hills. A blue square sign with a white 'H' (hospital symbol) stands on the right side of the road. In the background, there are more fields, a line of trees, and distant hills under a clear sky. Utility poles are visible along the left side of the road.

**The road to cash  
is paved with ACTION!!**

**Our proven process and technology can improve your cash flow, we will work together to uncover your strengths and areas needing improvement. re|solution specializes in rural and community hospitals and we can help.**

**For additional information call: 800-355-0410 or [info@ereso.com](mailto:info@ereso.com)**



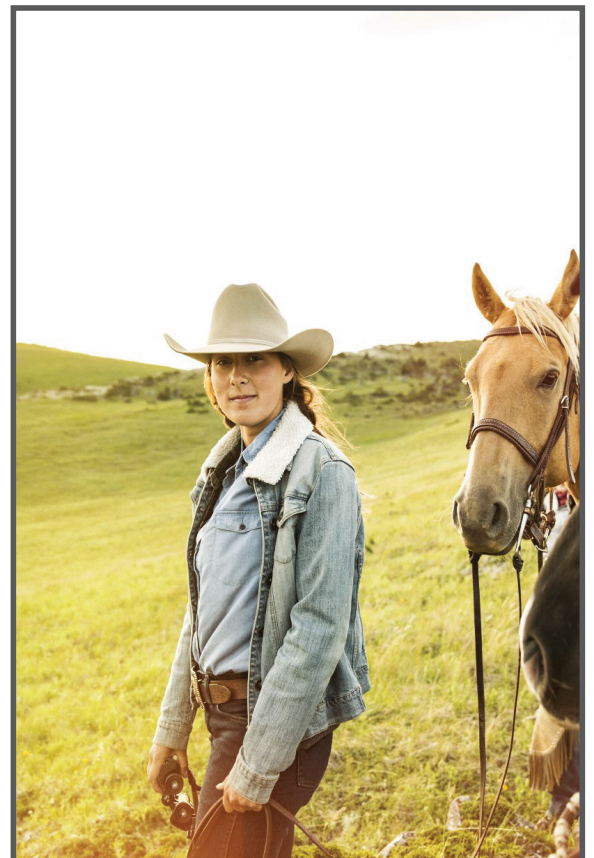


[RuralPhysiciansGroup.com](http://RuralPhysiciansGroup.com)

RPG'S PERFORMANCE DRIVEN  
HOSPITALISTS AND  
SURGICALISTS CONSISTENTLY  
GET RESULTS.\*

- Increased patient acuity
- Increased ED admissions
- Increased Core Measure/CHF
- Decreased ED transfers by keeping all appropriate patients

\*Individual hospital partner results may vary.







We will master your Billing,  
so you can focus on the  
**Higher-Value Work** you went  
into Healthcare to do.

**#RURALSTRONG**

Learn how Smrtdo Medical Billing can help you grow your revenue. Contact us:

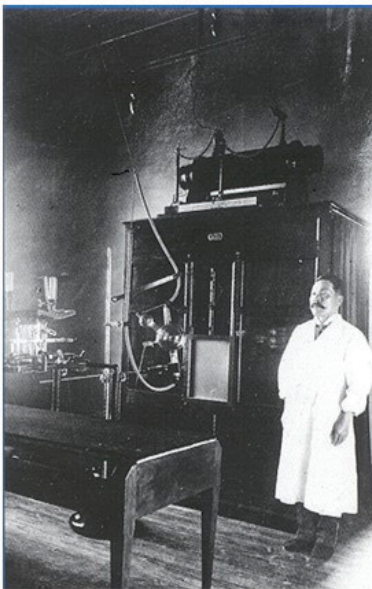
☎ (305) 704-8845

✉ smrtdomedicalbilling.com

✉ medicalbilling@smrtdo.com

**BE SURE TO VISIT OUR BOOTH #58 LOCATED IN THE SPONSORS AREA AT THE 2019<sup>th</sup> TORCH FALL CONFERENCE & TRADE SHOW.**

*In 1896, Genzo Shimadzu, Jr.  
Produced the 1<sup>st</sup> Radiographs in Japan*



[www.shimadzu-com](http://www.shimadzu-com)

Contact 800-204-0626 for all your imaging needs.

*...and in 2019 we are still evolving the image of imaging*





# Specializing in Staffing for Rural Hospitals

Emergency Department \* Hospitalists \* Urgent Care



***Southwest***  
MEDICAL ASSOCIATES, INC.

800-929-4854 | swmed.com | bhughes@swmed.com





# MedicusFIRM

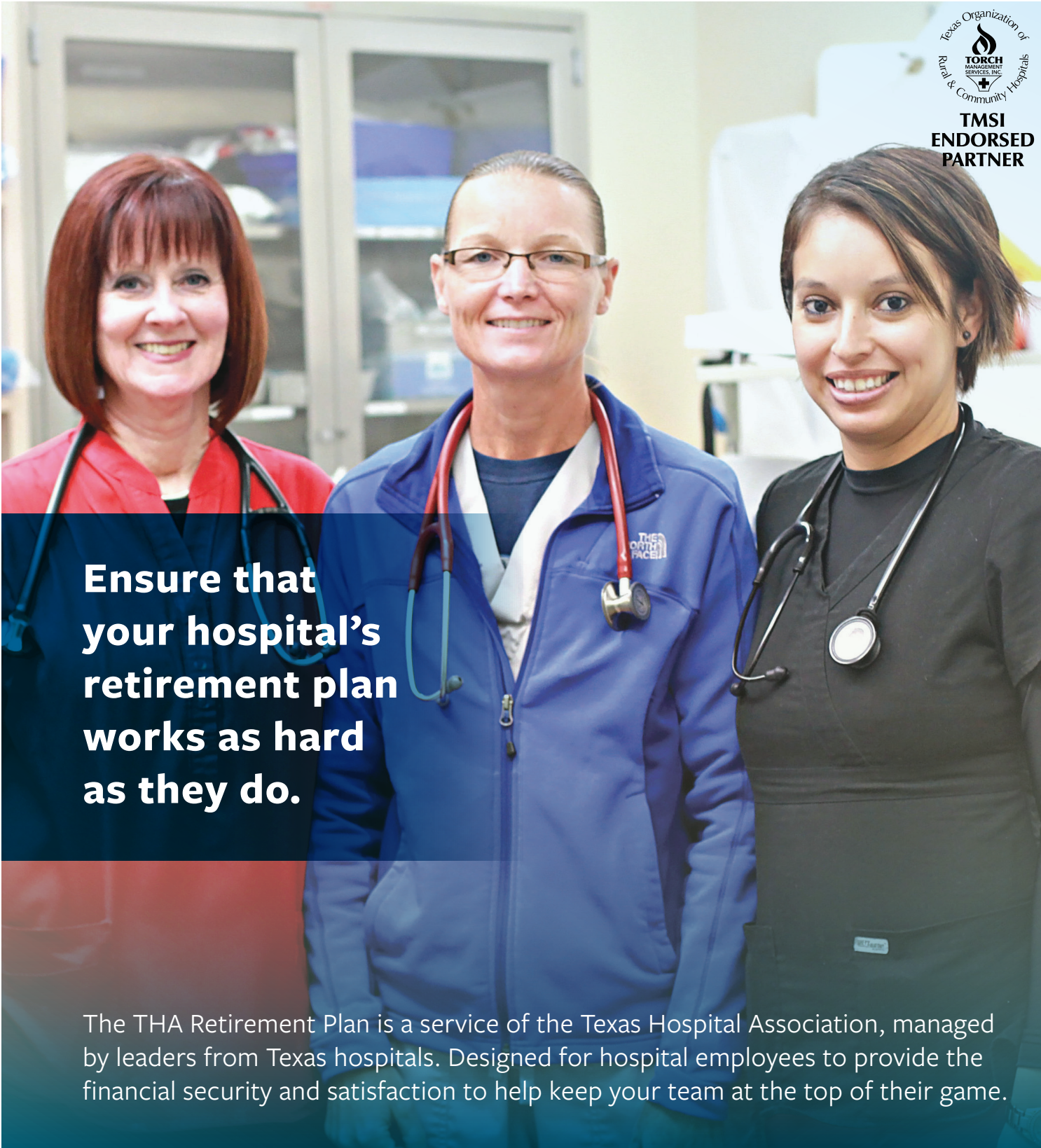
*Permanent Recruitment Solutions*

*Performance - People - Partnerships*

Come see us at Booth #39

**888-260-4242**

**[www.TheMedicusFirm.com](http://www.TheMedicusFirm.com)**



**Ensure that  
your hospital's  
retirement plan  
works as hard  
as they do.**

The THA Retirement Plan is a service of the Texas Hospital Association, managed by leaders from Texas hospitals. Designed for hospital employees to provide the financial security and satisfaction to help keep your team at the top of their game.



**THA Retirement Plan**  
Texas Hospital Association

Email Lea Anne Porter at [lporter@tha.org](mailto:lporter@tha.org) or  
call 512/465-1544 for your free evaluation.



# Risk Management Services

---

**INCREASE WORKPLACE SAFETY  
LIMIT COSTS  
REDUCE CLAIMS**

Proven Results.

By implementing THIE's Risk Management Services, one Texas hospital reduced its Workers' Compensation claims by over 50% since 2015.

Call Today For Your Free Consultation  
800/792-0060



# THIE

[www.thie.com](http://www.thie.com)

8310 N. Capital of Texas Hwy. | Austin, TX | 800/792-0060





# SUPPORTING RURAL & COMMUNITY HOSPITALS FOR DECADES.


## HOW CAN WE SUPPORT YOU?

TORCH Management Services, Inc. (TMSI) is a one-stop provider for needs in your everyday operations. TMSI provides operational and management services to rural hospitals and local healthcare providers. We work directly with hospitals, physicians, group practices, nursing homes, home health/hospice and rural health clinics to provide services that help healthcare facilities operate more effectively.

From consulting and financial services to insurance services to fit your needs, TMSI can deliver. Contact us for your organizational needs!

TORCH Management Services, Inc.  
Vicki Pascasio, FACHE, President/CEO  
P.O. Box 203878  
Austin, TX, 78720-3878  
P (512) 750-4128  
F (512) 873-0046  
[vpascasio@torchnet.org](mailto:vpascasio@torchnet.org)  
[torchnet.org/tmsi](http://torchnet.org/tmsi)





Have you been told your workflow  
bottlenecks are untreatable?

It's time you got a second opinion.

A business technology assessment from UBEO will help your organization uncover work-flow bottlenecks and uncontrolled document costs that could be hurting your bottom line.



For more information,  
please call Eric Reed at  
**708.228.7866**  
or visit [ubeo.com](http://ubeo.com)



**ubeo**  
BUSINESS  
SERVICES

**ubeo** is a TMSI Endorsed Partner



**Med-Surg 431**  
 Kramer, Steven  
 WELCOME TO: 4 East  
 Fri Sep 14 3:34 PM  
 PHONE: 800-919-1210





**YOUR CAREGIVERS:**

<b>NURSE:</b> Kari	<b>NURSE ASSISTANT:</b> Mason
<b>CHARGE NURSE:</b> Jayme	<b>DOCTOR:</b> Dr. Weston

**PROVIDERS**  
 Dr. Morrow - Attending

**DAILY PLAN:**  
 Physical Therapy

**ACTIVITY:**  
 1 person assistance  
 Favors left leg  
 Ambulate in hall 2X a day or as tolerated  
 Leg pumps every hour when in bed

**COMFORT GOAL:**  
   

**LAST PAIN MED TAKEN:**  
 Vicodin, 12:00 PM

**SAFETY PLAN:**  
 FALL RISK. Request help to get up. Leave compression boots on while in bed. Ask nurse to remove boots before you get out of bed.


**NEXT PAIN MED AVAILABLE:**  
 4:00 PM

**BLOOD SUGAR:**  
 219 @ 09/14 11:30 AM

**NEW MEDICATIONS:**  
 Vicodin for pain

**DIET:**  
 Carbohydrate controlled diet

**EXPECTED DISCHARGE DATE:**  
 Sept. 18

*The skill to heal. The spirit to care.*  West-Com Nurse Call Systems, Inc.

Patient CareBoard™

# First impressions matter.

Show your community you have state of the art technology to deliver superior patient care.

The West-Com Patient CareBoard™ is an innovative bedside tool that puts the patient at the “center of care” and your hospital on the cutting edge of healthcare in your community. CareBoards replace handwritten whiteboards keeping your patients “in the know” about their daily care and will be used by every member of the care team in promoting a culture of safety.

**For more information or to schedule a virtual demo, visit us at [thecenterofcare.com](http://thecenterofcare.com).**

**Med Surg Room 4311**  
 ALLEN, RONALD (RON)  
 Welcome to 4 West  
 Your Caregivers:  
 RN Heather B  
 CNA Diane S  
 Phone: 800-247-6811  
 Tue Jan 15th 2017 9:54 PM

**Providers:**  
 Dr. Morrow - Attending

**Daily Plan:**  
 Physical therapy

**Activity:**  
 1 person a  
 Favors left

**Pain Med**

**Safety Plan:**  
 Fall Risk  
 Request help to get up

**Last Pain Medication Taken:**  
 Vicodin 9:00 AM

**Next Pain Medication Available:**  
 1:00 PM

**Blood Sugar:**  
 219 @ 01/15/2017 5:30 PM

**New Medications:**  
 Vicodin - Pain

**Diet:**  
 Carbohydrate controlled diet

*- The skill to heal. The spirit to care. -*



Serving rural and community hospitals with cost-effective nurse call, workflow, and clinical communications solutions that help give you a competitive edge in your communities.







TMSI  
ENDORSED  
PARTNER



# 340B TURNKEY

Patient-Driven Care.  
Focused.  
Efficient.

# WILCO

---

## DATA

*Wilco* [wil-co] - verb - will comply.

[www.wilcodata.com](http://www.wilcodata.com)





**TORCH BOOTH #21**

**A REAL-TIME AUTOMATED PATIENT TRANSFER NETWORK. IT'S ABOUT TIME.**

**For Senders - Joining XFERALL  
Expedites Patient Transfers for  
Acute and Behavioral Health Patients**

- Improved response / acceptance times leading to better service and customer satisfaction
- Improved patient outcomes with quicker time to treatment
- Reduced length of stay and overcrowded emergency rooms - results in significant cost savings and reduced risk of harm to employees or other patients
- Robust business intelligence reporting
- Communicate with more than one receiving facility simultaneously
- Auto matches patient needs to facility capabilities
- Secure, real-time clinical document and image sharing



- Secure, real-time messaging / team chat
- Insight into transfer response data and up-to-date electronic history
- Enhanced staff efficiency and communication with less phone calls and faxing
- Expanded awareness to hospitals and treatment programs based on clinical needs
- EMTALA Compliant
- HIPAA Compliant
- Runs on iOS, Android and desktop platforms
- Industry-leading customer service

***Better Transfers. Better Care. It's About Time.***



# Access+Physicians

Clinical excellence through telemedicine.

As one of the largest providers of inpatient telemedicine in the US, our elite, peer-referred specialists and scalable programs can help you achieve clinical and financial outcomes across the enterprise.

[accessphysicians.com](http://accessphysicians.com) | 972-449-0540



**TMSI  
ENDORSED  
PARTNER**



**VISIT BOOTH #75**

## EXPERT CONSULTATION

Revenue Cycle Management, ICD10 Audits, CDI, Appeals Process,  
Hospital Chargemaster Review & More



**ADMINISTRATIVE  
CONSULTANT SERVICE**

[www.acsteam.net](http://www.acsteam.net)



- Accredited by CAMTS, EURAMI and an approved carrier for the U.S. Department of Defense (DoD).
- The most experienced and highly trained medical crew in the industry.
- Insurance pre-authorization assistance by our in-house Case Managers (*In network with most major U.S. Health Insurance Carriers*).
- Capable of transporting ECMO, IABP, VAD and High Risk OB patients.
- Multiple airframes & bases to allow for regional and worldwide transports.
- Assistance in securing transport for transplant patients.



866-945-8959 | [www.airmed.com](http://www.airmed.com)



## THE ROAD TO HIGHER CENSUS IS HERE.

Initial inquiries:

**Jordan Tenenbaum**  
EXECUTIVE VICE PRESIDENT  
phone // 314 302 5373  
[jtenenbaum@allevant.com](mailto:jtenenbaum@allevant.com)

**Monica Bourgeau**  
VICE PRESIDENT  
phone // 503 314 4912  
[mbourgeau@allevant.com](mailto:mbourgeau@allevant.com)



*Expand patient care, boost satisfaction scores, and improve financial stability with Transitional Care programs for Critical Access Hospitals.*

For more information visit **ALLEVANT.COM**

*Developed by Mayo Clinic and Select Medical*



# American Heart Association & The Joint Commission Introduce New Acute Heart Attack Ready Certification

The American Heart Association and The Joint Commission are now jointly offering an Advanced Cardiac Certification for community hospitals.

Characteristics of Acute Heart Attack Ready Certified hospitals include:

- Ability to provide fibrinolytic therapy for eligible STEMI heart attack patients
- Participate in American Heart Association's Get With The Guidelines® Coronary Artery Disease
- Demonstrate consistent, overall heart attack quality of care and improved outcomes
- Demonstrate use of current evidence-based guideline directed care and best practices
- 2-year certification

American Heart Association & The Joint Commission also offer Acute Stroke Ready Hospital Certification for hospitals that meet standards to support better outcomes for stroke care.

Characteristics of Acute Stroke Ready Certified hospitals include:

- Ability to provide fibrinolytic therapy for eligible ischemic stroke patients
- Utilize data to assess and continually improve quality of care for stroke patients
- Demonstrate consistent, overall stroke quality of care and improved outcomes
- Demonstrate use of transfer protocols that outline coordination with primary or comprehensive stroke programs for the continuation of stroke care
- Demonstrate use of current evidence-based guideline directed care and best practices
- 2-year certification



The Joint  
Commission



American Heart  
Association

CERTIFICATION

Acute Heart Attack Ready



The Joint  
Commission



American Heart  
Association  
American Stroke  
Association

CERTIFICATION

Meets standards for

Acute Stroke Ready Hospital



American  
Heart  
Association®



## Looking for tax breaks?

Your proactive approach to change has kept your hospital in good health. Be ready for accounting emergencies with a daily dose of expertise. Our caring, canny pros can help bind up regulatory compliance breaks, reduce risk and identify reimbursement opportunities.

Everyone needs a trusted advisor.  
Who's yours?

**BKD**  
CPAs & Advisors

[bkd.com/rural](http://bkd.com/rural) • @BKDHHC



**TRY CRI**

*A LEADER IN  
HEALTHCARE ACCOUNTING*



**CRI** CARR  
RIGGS &  
INGRAM  
CPAs and Advisors

**CRI LUBBOCK**  
2403 82nd St  
Lubbock, TX 79423  
806.745.6789

**TOP 20 CPA FIRM | CRICPA.COM**





## Healthier lives start with smarter care

Cerner's health technologies connect people and information systems, helping clinicians make care decisions and organizations manage the health of their populations. Together with our clients, we are committed to improving the health of individuals and communities.

Cerner is proud to sponsor  
the TORCH fall conference.



Visit [cerner.com/communityworks](https://cerner.com/communityworks)  
© 2019 Cerner Corporation



# CHILDERS ARCHITECT

469.909.1940

142 Howell St., Suite 170  
Dallas, TX 75207

[www.childersarchitect.com](http://www.childersarchitect.com)



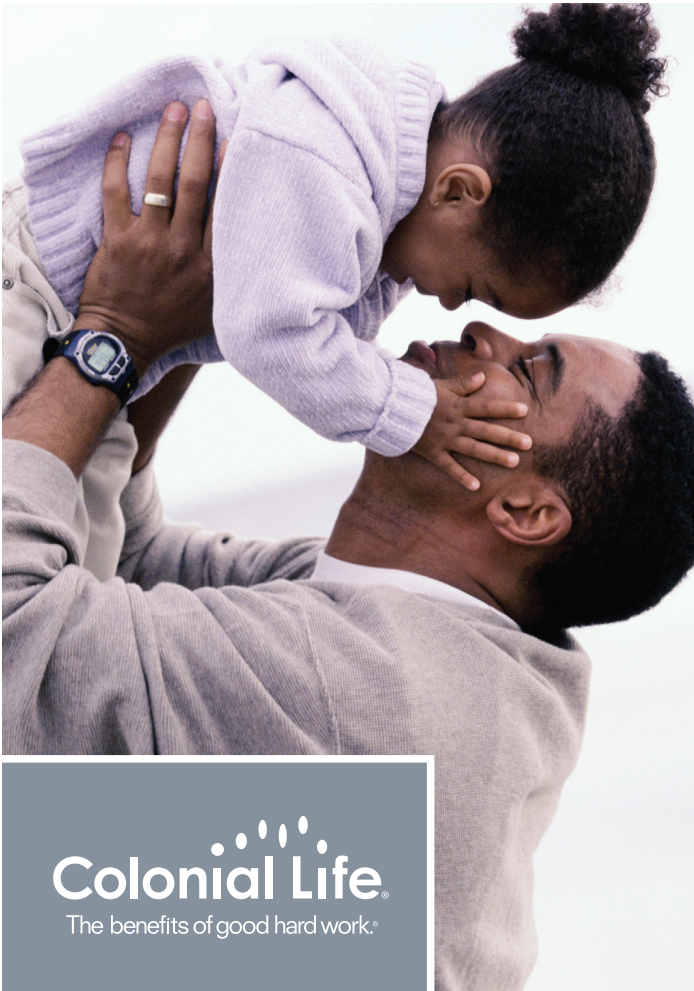




# Expand your community reach with CHAMP

Grow earnings.  
Build patient loyalty.  
Enter payer revenue cycle.

*Stop by booth #5 to learn more about CieloStar's innovative Community Hospital Affordable Medical Plan (CHAMP) program.*



**Colonial Life**  
The benefits of good hard work.®

## An ongoing promise

We made a promise to America's workers — to help preserve and protect the vitally important things they work so hard to build.

**We continue to keep that promise. Just ask the businesses and organizations we help every day through:**

- **End-to-end service**  
Need enrollment assistance? Want to reduce administrative burden? We can help every step of the way.
- **Money-saving strategies**  
We're constantly thinking about ways to save you money. Sound familiar?
- **Personalized benefits counseling**  
We meet 1-to-1 to help everybody get the benefits that are best for them. That's also best for you.

**To learn more, contact:**

Melodie Fontenot, Area Manager  
806.252.3321  
[melodie.fontenot@ColonialLifeSales.com](mailto:melodie.fontenot@ColonialLifeSales.com)

[ColonialLife.com](http://ColonialLife.com)

DISABILITY ■ ACCIDENT ■ LIFE ■ DENTAL ■ CRITICAL ILLNESS ■ HOSPITAL INDEMNITY





OUR MANAGED IT SECURITY SERVICES & HIPAA COMPLIANCE SERVICES

**PROTECT YOUR HOSPITAL**

LEAVING YOU TO FOCUS ON PATIENT CARE.

[WWW.CTSINET.COM](http://WWW.CTSINET.COM) | 806.793.8961

SPECIAL THANKS TO OUR PARTNERS:



## How do you Prevent Denials?

Check out Booth #70 to see a solution for you!

**[www.ContinuumHealthTech.com](http://www.ContinuumHealthTech.com)**

Paul Osiecki ● 214-213-1685  
[PaulO@continuumhealthtech.com](mailto:PaulO@continuumhealthtech.com)



# Why Telemedicine for Texas?

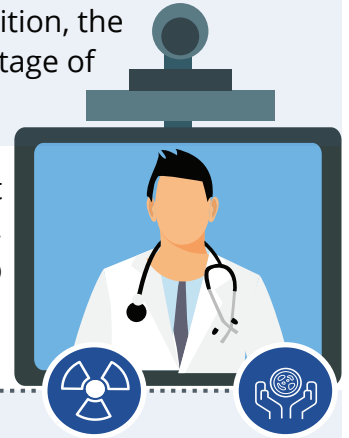
## THE HARD FACTS



**Lack of Doctors:** **75%** of Texas' counties are federally designated **Health Professional Shortage Areas** and/or **Medically Underserved Areas**. In addition, the proliferation of freestanding emergency rooms is creating a shortage of emergency room physicians for rural and urban hospitals.

## THE SOLUTION

A pioneer in **inpatient telemedicine**, Eagle has spent more than a decade **connecting hospitals** with access to **remote physicians**, providing **expert care** via cutting edge technology. For more information, stop by our booth or visit our website: [www.eagletelemedicine.com](http://www.eagletelemedicine.com)



**EAGLE TELEMEDICINE - BOOTH #72**



*eInnosec*



# POWER IN NUMBERS

By joining other TORCH members in an EMEX Reverse Auction, your hospital could save up to 30% over independent energy buys.

*Proud member of Torch for over 4 years*

Contact EMEX today to find out more!

Lee Washington  
512 663 7370  
[www.EMEXLLC.com](http://www.EMEXLLC.com)

TMSI  
ENDORSED  
PARTNER



**EMEX**  
The Energy Market Exchange

**Envision Physician Services is an industry-leading physician group and hospital management company dedicated to raising the standard of healthcare for our hospital and health system partners**



Anesthesia



Emergency  
Medicine



Hospital  
Medicine



Women's and  
Children's



Radiology

**Contact us today to talk with our practice development team.**

877.292.3585

[EVPS.com/TORCH2019](http://EVPS.com/TORCH2019)

 **Envision**  
PHYSICIAN SERVICES



LEARN HOW WE USE  
PROPRIETARY SOFTWARE  
SOLUTIONS TO BOOST  
RCM PERFORMANCE AND  
TRANSFORM HOSPITALS

@ Tim.Crimmins@EqualizeRCM.com

(210) 863-5891

<https://www.EqualizeRCM.com>

3267 Bee Caves Road, Suite 107-511  
Austin, Texas 78746



DRIVING EXCELLENCE IN  
HEALTHCARE SOLUTIONS

Healthcare RCM Advisory  
and Outsourcing Services

Serves 2,000+ physicians  
and 100+ facilities



# Don't leave purchasing decisions to chance.

## It pays to make the right choice. FirstChoice Cooperative

FirstChoice Cooperative is a healthcare group purchasing organization committed to delivering the best overall cost and cash dividends in the industry.

### The FirstChoice Difference

- No access fees – membership is free
- No volume-based tiered pricing
- The highest patronage dividends in the industry paid on every contract utilized
- Patronage dividends reported monthly
- Online pricing visibility and contract enrollment
- Member owned; member driven – members ratify contracts and choose vendors



1-800-250-3457

[www.fccoop.org](http://www.fccoop.org)

Make the right choice  
and experience the FirstChoice  
difference today.







**Proven Technology**  
Over 1.1 million  
devices sold  
globally.

**The commonsense choice.**

- Lightweight, portable device; weighs just 4.4 lbs
- Clinician-friendly interface
- Configurable safety limits help reduce risk of dose errors

Refer to the instructions for use for a list of warnings and precautions associated with the device.

Learn more at:

[Agiliasystem.com/nurse](http://Agiliasystem.com/nurse)  
855.354.6387

Agilia is a registered trademark of Fresenius Kabi AG.  
Vigilant Drug'Lib is a trademark of Fresenius Kabi AG.

**FRESENIUS  
KABI**  
caring for life

**Agilia®**  
Infusion System with  
Vigilant Drug'Lib Software

**KEEPING THE FIGHT OUTSIDE THE BODY**

GermBlast was developed in 2009 by a group of scientists focused on decreasing infection rates. Their goal was to provide a comprehensive and innovative solution to significantly lower the number of illnesses and infections caused by dangerous microorganisms found in the environment. We are a disinfection program proven to reduce illness.



For more information call 877.771.3558  
or visit [germblast.com](http://germblast.com)



© 2019 Infection Controls Inc. All rights reserved.



# HASA

Health Information Organization



Real-time medical records sharing

Care Coordination Tools

Alerts — Event Notification

Chronic Condition Management

Find out if we serve your area:

(210) 918-1357  
info@hasatx.org  
www.hasatx.org

**Connected Communities, Coordinated Care**

## Learning Management System & Continuing Education for Healthcare Professionals

*Discover the  
Health.edu Difference*

- ✓ Comprehensive data management
- ✓ Quality accredited CE programming
- ✓ Regulatory training courses
- ✓ Convenient on-line access 24/7
- ✓ Ability to upload site produced programs
- ✓ User-friendly LMS

**www.ttuhscc.edu/health.edu**

 **Health.edu**  
Texas Tech University Health Sciences Center®

For more information contact 806-743-1555 ~ [health.eduinfo@ttuhsc.edu](mailto:health.eduinfo@ttuhsc.edu)



REMOTE CODING

CODING AND  
DOCUMENTATION AUDITS

CDI AUDITS AND  
EDUCATION

INTERIM HIM MANAGEMENT

HIM DEPARTMENT  
ASSESSMENT



HCCS's exclusively U.S.-based team of HIM professionals are AHIMA and/or AAPC certified and fully specialized. We work with some of the smallest community hospitals and the largest health systems, exceeding the industry's highest accuracy and turnaround time standards. We are proud of our team and the work we do for our clients.

CONNECT WITH HCCS TODAY

239-443-3900

[www.hccscoding.com/services](http://www.hccscoding.com/services)

A PROUD TMSI ENDORSED PARTNER



Complete Business Office  
Extended Business Office  
Early Out Self-Pay  
HIM Coding & Auditing  
Consulting & Management



Visit us at booth #17

[hrgpros.com](http://hrgpros.com) | [yourpartner@hrgpros.com](mailto:yourpartner@hrgpros.com) | 800.695.8171



**LOTT BROTHERS**  
CONSTRUCTION COMPANY

## CONSTRUCTION MANAGEMENT SERVICES FOR HEALTH CARE SINCE 1988

Acute Care - Critical Access - Behavioral - Long Term Care  
Assisted Living - Memory Care - Medical Office Buildings



### LOTT BROTHERS CONSTRUCTION COMPANY

P.O. BOX 203594  
AUSTIN, TEXAS 78720  
(512) 401-8882  
[WWW.LOTTBROTHERS.COM](http://WWW.LOTTBROTHERS.COM)

CONTACT: BARRETT SCHULZ (512) 845-6796  
[BARRETT@LOTTBROTHERS.COM](mailto:BARRETT@LOTTBROTHERS.COM)  
TYLER HUMES (512) 484-5377,  
[TYLERH@LOTTBROTHERS.COM](mailto:TYLERH@LOTTBROTHERS.COM)



**LTCM**

Loree Tamayo  
Consulting & Management

Specializing in Long Term Care

### Areas of Expertise

- Assisted Living Facilities
- Skilled Nursing and Rehabilitation Facilities
- Alzheimer's Memory Care Units
- Home Health Agencies
- Hospice Agencies

### Services Offered

- Management of Operations
- Start-up Development
- Financial and Operational Audits
- Mock Surveys
- Feasibility Studies

[www.LoreeTamayo.com](http://www.LoreeTamayo.com) 210.326.6662 [Loree@LoreeTamayo.com](mailto:Loree@LoreeTamayo.com)





# LVFREE

## *Enterprises, LLC*

Environmental & Certification Solutions Division

## Are You Looking for a Better Healthcare Compliance and Security Experience?

Healthcare providers over the last decade have now become targets of cyber security attackers who exploit an industry weakened by historically low levels of security practices. Limited resources and remote geography place unique demands on Texas rural hospitals which are increasingly vulnerable to devastating losses due to non-compliance and data breach/cyber security incidents.

### BY THE NUMBERS:

- **76%** out of 239 Health IT administrators reported they had experienced a significant security incident in the past 12 months.

Source: 2018 HIMSS Cybersecurity Survey

- In 2017 Hancock Hospital paid a **\$55,000 ransom** to hackers to regain access to its computer systems - average total costs data breach remediation can be \$2-\$4 million.

- **74%** of hospitals who incurred a breach report that the breach was discovered by a risk analysis or assessment.

Source: Ponemon Institute's Sixth Annual Benchmark Study

- **\$28.7 million** is the record amount for **finest paid** by healthcare entities in 2018 for HIPAA violations.

### LEARN MORE ABOUT IT AT BOOTH #16:

- Healthcare Security Risk Assessments (HIPAA compliance)/Compliance As-a-Service
- Managed Healthcare IT/ Technology Support
- Top Healthcare IT Engineering Security Certifications
- Rural IT Specialization: Technology cost controls, budget planning, and revenue stream generation through technology





MedAssist is proud to be a new TORCH member in 2019 as we celebrate 30 years of assisting healthcare providers, large and small, in simplifying the financial journey for their patients, while increasing net revenue.



[www.gomedassist.com/rural](http://www.gomedassist.com/rural)

**Our client success stories say it all:**

- Critical access hospital (12 month span):
  - Cash on hand **↑ 583%** to 426 days
  - A/R days **↓ 67%** to 42 days
  - Cost to collect was **cut by nearly 1/2**
- Rural community hospital (12 month span):
  - Net patient revenue collected **↑ 12%** resulting in \$3.5M more cash

Visit Jeff Moyers, VP Client Development, at the TORCH Fall Conference to learn more about our rural hospital business office management solutions.

**BOOTH #87**



## Is your EHR built for community-based healthcare?

Rural and community hospitals need a fully integrated EHR solution that scales with their needs. Designed for sustainability, the MEDHOST EHR can help your hospital meet the healthcare challenges of today and tomorrow with confidence.

**With 35 years of proven experience, see why over 1,000 healthcare facilities trust MEDHOST.**

Improved Patient Safety | Reliable Hosting | Knowledgeable Support

**MEDHOST®**

[www.medhost.com/ehr](http://www.medhost.com/ehr)

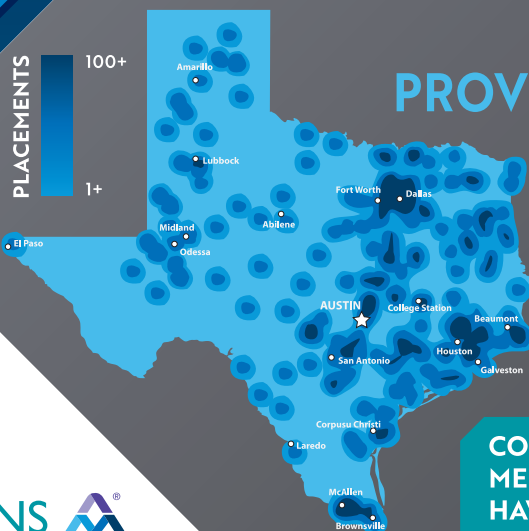


COMMITTED TO  
**YOU**  
COMMITTED TO  
**TEXAS**

Based in the Lone Star State, Merritt Hawkins is the nation's leading physician search and consulting firm, specializing in the recruitment of physicians, physician leaders, and advanced practice providers for healthcare facilities in Texas and around the country.

As a TORCH Endorsed Business Partner, Merritt Hawkins offers consultative physician recruiting expertise to TORCH members at a modified fee structure.

Let us help you deliver exceptional patient care by recruiting the highest-quality clinicians for your facility.



## PROVEN SUCCESS IN TEXAS:

- 2,000+ clinician placements in over 190 individual Texas communities
- 40% of placements in communities with populations under 75,000
- Nearly 500 placements in communities with populations under 25,000



**TMSI  
ENDORSED  
PARTNER**

**MERRITT HAWKINS**   
an AMN Healthcare company

**CONTACT  
MERRITT  
HAWKINS  
TODAY**



800.876.0500



[www.merrithawkins.com](http://www.merrithawkins.com)

MHA0008 8/16/2019



**WE CREATE BRIGHT SPOTS IN YOUR BUDGET**



**BRINGING LED LIGHTING TO HEALTHCARE  
WITH NO CAPITAL NEEDED**

**Call Kenny at 979-587-2120**



Our focus is on your  
fiscal health, so  
you can focus on  
your patients'  
physical  
health.



# Net Revenue

The **Rx** for your fiscal health.

[net-revenue.com](http://net-revenue.com) | 330.463.0244

Austin | San Antonio  
[oconnellrobertson.com](http://oconnellrobertson.com)

*No one else has more rural  
healthcare facility design experience.*

# LEADERS

in Rural Healthcare Design



**O'CONNELL** ROBERTSON  
Mission driven





**Smarter tools  
Simplified process  
Powerful results**



**Activity Based Costing**

MAKE  
BETTER  
DECISIONS  
ORGANIZATIONAL  
INTELLIGENCE

## Special pricing for Torch

- Easy cost reporting
- Integrates into any EMR
- Improve financial operations
- Easy cost reporting for

**Community Hospitals**

**Oi** oihealth.com 800.750.0201

 **PracticeMatch**  
Your complete sourcing toolkit



 **PinPoint**

 **MedTies**

 **PortFolio**

 **TextMatch**

 **APMatch**

 **AdvPrac**

 **JobMatch**

 **CareerFairs**

**Custom Sourcing | Primary Sourcing**

**Digital Advertising | Direct Mail**

www.PracticeMatch.com  
800-489-1440 | Information@practicematch.com

# Full-Service Denial Management



Accelerate the recovery of delayed and lost revenue associated with denied claims



## Led by experienced Revenue Cycle Consultants

RevSpring's Denial Management Service is made up of expert consultants who specialize in Revenue Cycle Management and use a two-pronged approach to accelerating denial remediation, denial resubmittal, and claim adjudication.

Our consultants work with an organization's RCM team to focus on denial root-cause determination. Denied accounts are grouped together by reason then prioritized by value and impact to the customers revenue cycle. Our consultants then target the most important denial scenario first and then trace the scenarios back to the origin of the denial. After determining the root-cause, a solution is designed, documented, and implemented to eliminate the denial from recurring.

## Taking your Denial Management Program to the Next Level

Most hospitals and organizations can see up to 12% of their gross revenue denied by their payers. Since the inception of ICD-10 and the increased scrutiny on physician documentation, creating a "clean-claim" that is paid upon submission has become difficult. RevSpring offers a sustainable solution that focuses on eliminating denial scenarios and creating a steady claim resubmittal process that will increase initial clean-claim rates, enhance staff productivity, reduce AR days, and increase cash collections.



### Resolve at the Origin

We focus on resolving denial scenarios at their origin, eliminating the denial completely.



### Most Valuable Denials First

We coordinate consultants and billers to target the most important, most valuable denials first. Our approach results in a spike in cash collections and a reduction in aging AR.



### Collect More Reimbursements Faster

Our full-service denial program collects more reimbursement faster. Using our in-house, proprietary technology, we target batches of "like" accounts. We can solve problems for many accounts at one time, which allows us to resubmit claim files instead of manually resubmitting one claim at a time.



### Apply Best Practices

We work closely with the organization's in-house staff, providing training to target denials at their root and apply "best practice" approaches to maintaining a sustainable, long-term denial program.

[www.revspringinc.com](http://www.revspringinc.com) | 866-966-4700 option 2 | [learnmore@revspringinc.com](mailto:learnmore@revspringinc.com)



## Revenue Simplified maximizes the reimbursement for your hospital

### What we provide:

- ✓ Initial audit to go over each line item of your hospital's chargemaster.
- ✓ Comprehensive report detailing the recommended changes based on our analysis.
- ✓ Maintenance program which allows quarterly reviews of the chargemaster to keep current.
- ✓ CMS updates and regulations (ongoing audits).
- ✓ Unlimited email and phone support for billing/coding questions.

**Stop by the Revenue Simplified booth to learn how to take advantage of the sample audit.**



(214) 770-6582

[bsullivan@revenuesimplified.com](mailto:bsullivan@revenuesimplified.com)



**BUILDING WITH PURPOSE.**



**ROBINS & MORTON**

[www.robinsmorton.com](http://www.robinsmorton.com)



**ROSHAL**  
IMAGING SERVICES  
**ULTRASOUND AT YOUR SERVICE**  
[WWW.ROSHALIMAGING.COM](http://WWW.ROSHALIMAGING.COM)

**COME SEE US IN BOOTH 10. PROUD SPONSOR OF THE  
TORCH FALL CONFERENCE TOTE BAGS.**

# RSRH Consulting, LLC

*"Reimbursement Studies for Rural Hospitals"*

*Critical Review of Cost Reports  
Audits of Payor  
Reimbursements  
Cost Report Model<sup>©</sup>  
Successful Efforts Basis*



sentry data systems<sup>TM</sup>





# Shriners Hospitals for Children®

Love to the rescue.®

BECOME A  
MORE SECURE, INNOVATIVE AND AGILE  
HEALTHCARE ORGANIZATION



DELLEMC  
PARTNER  
TITANIUM

Come by and visit us!  
Sirius Healthcare booth #67

[siriuscom.com](http://siriuscom.com) | 800-460-1237



REVENUE CYCLE MANAGEMENT

## Minimizing your costs, while optimizing your technology.

At TKA, we believe in a smarter way to transform your medical technology program to give you the performance and peace of mind you need.

Our medical technology management program delivers a smarter approach, a higher standard, and best-in-class skills and training, so you can focus on what you do best: **making a difference in the lives of your patients.**



[www.ii-techknow.com](http://www.ii-techknow.com)  
Tech Knowledge Associates





**In the Digital Age of  
Healthcare, Working  
With an Experienced Service  
Provider Is More Important Than Ever**



**CONNECTIVITY**



WAN and  
Internet Access

**COMMUNICATION**



VoIP, FoIP, and Video  
Collaboration

**SECURITY**



Identify Network  
Vulnerabilities

**Visit us at Booth #57**

**to learn how TeleQuality's comprehensive solutions  
can increase efficiencies and improve outcomes**



**To schedule a meeting, contact:**

Charece Ehi Egbiki  
210-944-4851 | 877-835-3761  
charece@telequality.com

A row of social media icons for Facebook, Twitter, LinkedIn, YouTube, and Instagram.  
[www.telequality.com](http://www.telequality.com)

**Terminal** The logo for Terminal B, featuring a large white letter 'B' inside an orange cloud-like shape.  
**Information Technology Services**



## Clinical Outreach Services for Rural and Critical Access Hospitals

### The Bratton Firm

SUBROGATION SERVICES, INC.

Led by a highly acclaimed attorney with more than 35 years of experience, our team understands the keys to success in identifying, investigating and prosecuting subrogation claims.

**Serving 4+ million plan members nationwide**

Resolved over **\$200,000,000** of subrogation/third-party liability claims

**Risk-free contingency fee** representation at or below market



**R. LOUIS BRATTON**

**HOSPITAL LIENS & HEALTHCARE SUBROGATION**  
DISABILITY | GOVERNMENT POOLED PLANS  
WORKERS' COMPENSATION SUBROGATION

#### Distinctions

- R. Louis Bratton assisted in writing the healthcare subrogation law that went into effect in Texas in 2014
- AV® Preeminent™ Rating by Martindale-Hubbell (Highest Rating Available)
- Texas Super Lawyers® 2011 – 2017 by Thomson Reuters (Personal Injury Law)
- Former Co-Chair of the Texas Division of the National Association of Subrogation Professionals (NASP)
- Board Certified Personal Injury Trial Law, Texas Board of Legal Specialization

1100 B. Guadalupe Street  
Austin, Texas 78701  
(P) 512.477.8772 | (F) 512.477.6081  
louisbratton@brattonfirm.com

**Endorsed by:**  
Texas Hospital Association



**BrattonFirmSubrogationServices.com** | Convenient offices in Austin with clients nationwide





## WE'RE PROUD TO HAVE TEXAS PARTNERS

IN THE PAST YEAR, WE'VE HELPED  
OUR PARTNERS IN TEXAS:

MATCH WITH 691 PROVIDERS  
COMPLETE 104 PHONE INTERVIEWS  
CONDUCT 63 ON-SITE INTERVIEWS  
HIRE 35 PROVIDERS

LET US HELP YOU GET YOUR SEARCH INLINE.

STOP BY OUR BOOTH  
FOR A CHANCE TO WIN AN

AMAZON  
FIRE  
STICK!



[www.inline.group](http://www.inline.group)

## HEALTHCARE. BUILT SMARTER.

Our generation has witnessed perhaps the most dramatic advances in medical history, including how we care for patients. From healing gardens to high-tech research labs, we deliver projects that balance the needs of our clients with those of their patients – a holistic approach that promotes the healing process through integrated technology and patient well-being.

We call it Building Smart. Visit us at booth #67 or online at [www.korteco.com](http://www.korteco.com)





# Improving Lives



**TMF**  
Health Quality Institute  
[www.tmf.org](http://www.tmf.org)

## by Improving the Quality of Health Care

# Paid.

For community healthcare leaders like you, getting paid is about more than profitability. It's your lifeline to *doing* more, like hiring trained staff and, of course, delivering the best care.

Experience efficiencies throughout your organization and speed reimbursement with a tailored mix of TruBridge® products and services.

**What else can happen if you simply get paid?**

## TORCH Booth #19



**TruBridge®**

BUSINESS, CONSULTING AND MANAGED IT SERVICES



# THE SYSTEM<sup>®</sup>

Black Book™ Emergency Department Information Systems  
Top Overall Vendor a record five straight years



**With a robust set of features and functionality, EV is designed to help you improve clinical, operational and financial outcomes.**

EV™ is the most widely adopted emergency department information system (EDIS) in the U.S. today.

Learn More at

[www.Tsystem.com](http://www.Tsystem.com)



## MAKING HEALTH CARE ABOUT HEALTH



**The Value Institute for Health and Care** strives to accelerate the transformation to high-value health care delivery. The Institute offers a number of educational opportunities for health care leaders, including a Master of Science in Health Care Transformation and executive education workshops.

### FALL EXECUTIVE EDUCATION WORKSHOPS

The Institute facilitates interactive workshops on implementing high-value health care that provide tools, real-world insights from health care leaders, and discussions of case studies on organizations that are changing the way health care is delivered. These two-day programs are action-oriented so that participants can implement change in their organizations right away.

**REGISTER TODAY:** [bit.ly/ExecEdFall19](http://bit.ly/ExecEdFall19)



The University of Texas at Austin

**Value Institute for Health and Care**

*Dell Medical School & McCombs School of Business*



TELEMEDICINE • SPEECH • WOUND CARE

## The Nation's Leading Telemedicine Solution

- 3.5 Million Telemedicine Minutes per Month
- Totally Integrated to your EMR
- On-Site Training Program and Local Support 24/7
- Scheduling and Credit Card Payments
- Starts at \$100.00 per Month Unlimited Sessions



- Most Reliable & Secure HIPAA Video Solution
- Over 40 Medical Devices—Tablets, Carts & Kiosks
- Patient Portal Integration and Custom Web-Based Development
- Virtual Waiting Room

**Voice Products—Healthcare Solutions**

**800-466-1152**

**[www.voiceproducts.com](http://www.voiceproducts.com)**

---



## NOTES

[illegible]

## This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.



THANK YOU FOR ATTENDING THE  
TORCH FALL CONFERENCE & TRADE SHOW -  
SEE YOU NEXT YEAR!



PO BOX 203878  
AUSTIN, TX 78720-3878  
(512) 873.0045 P  
(512) 873.0046 F  
TORCHNET.ORG